

SALES REPRESENTATIVE

At Maerix, humans are put forward, you'll have the chance to collaborate with a great team, in addition to promoting and selling the best technological solutions on the market.

If this speaks to you, read on!

Main responsibilities

- Prospecting for new clients nationally and internationally
- Retain and develop existing customers
- Present our software online or in person to potential customers
- Represent Maerix at trade shows and conferences
- Work in collaboration with the different departments to ensure deadlines are met and customer satisfaction is maintained
- Participate in the development and improvement of our products to have ever more innovative solutions

Required skills and specific requirements

- Strong ability to make cold calls
- Experience in B2B
- Good communication and listening skills to properly target the needs
- Ability to maintain business relationships
- Results oriented and motivated to succeed
- Have great autonomy and initiative
- Fluency in English and French spoken and written is mandatory
- Valid driver's license and passport

Working conditions

- Full time job of 37.5 hours/week with flexible hours
- Work from home and workstations available at the office
- Base salary to be discussed and bonus on achievement of objectives
- Allowance for mileage and meals when traveling to client's sites
- Contact us for more information

We can't wait to hear from you! Send us your resume at cv@maerix.com!